

We work to create a future where development capital reaches every community.

Low-income communities and communities of color across the U.S. are too often cordoned off from the benefits of America's economic might. Whether due to the systemic racism baked into our financial systems or other persistent system failures and gaps, what's clear is that not all communities have equal access to financial opportunity, community development activity, or economic prosperity.

To combat this, Kresge's Social Investment Practice works within the strategies of the foundation's seven program teams – American Cities, Arts & Culture, Detroit, Education, Environment, Health and Human Services – to unlock capital for the places, projects and people working to improve equitable outcomes. We believe all communities hold value and power and deserve investment. Our approach involves working from the ground up, investing in solutions that are community backed, and that put the needs of people and mission-driven organizations at the forefront.

Impact investing tools such as program-related investments (PRIs) loans, guarantees, equity investments and deposits provide unique ways of addressing many problems, says Managing Director, Social Investment Practice, Aaron Seybert. "As designed, traditional markets discriminate against low wealth places and communities of color," Seybert says. "That's simply unjust. Our team works to source capital solutions that are responsive to the needs of disinvested communities regardless of the perceived risk or current market expectations. We focus on what's right for people and then what works at scale for investors, not the other way around." Communities are built on systems, including a complex and often under-resourced community development finance system. Community banks, credit unions, federal tax credit programs, nonprofits, developers, community groups and community development financial institutions are but a sliver of the entities and policies that make up this system. Magic happens when these players align themselves around the goals and projects of a low wealth community; it's then we see capital needs met in the communities traditional markets ignore.

"Whether you care about affordable housing, job creation, small business development, access to health care, the spread of green infrastructure or the local arts ecosystems, the community development finance system is a cornerstone to positive and equitable outcomes," Seybert says.

Kresge works within that system to listen to communities, find out where they seek investment, and then to catalyze or de-risk those projects or funds for other investors. Kresge's impact investing began during the financial crisis of 2008 and has since increased exponentially. In 2015, Kresge's Board of Trustees approved a \$350 million impact investing pool that was fully committed by 2020. During that period, this work leveraged more than \$1 billion from other investors.

See a complete list of our 2023 transactions inside, and on the back, find our other active investment commitments as of August 2024. By using the full spectrum of capital tools, we can help change people's lives for the better today and also try to influence the capital markets to serve communities of color and other underserved communities more effectively in the future.

2023 Investment Summary | 16 investment commitments totaling \$37.9 million



CADENCE ONEFIVE

\$500,000 PROGRAM-RELATED INVESTMENT LOAN

Program: Environment

This loan provides financial support for software designed primarily for owners of large portfolios of affordable housing developments, which facilitates building decarbonization planning and execution at the portfolio level.



COMMUNITY INVESTMENT GUARANTEE POOL (CIGP) \$7 MILLION GUARANTEE

CIGP mobilizes new capital for community development finance by investing in three verticals - affordable housing, small business, and climate - through an intentional lens of racial equity and impact. Kresge's 2023 guarantee increased the foundation's total commitment to CIGP to \$17 million.



COOPERATIVE ENERGY FUTURES (CEF) \$1 MILLION PROGRAM-RELATED INVESTMENT LOAN

Program: Environment

CEF envisions a future where teams of people in every community are working to produce, manage and wisely use the energy that they need to thrive. They do that by equipping members to build socially-just climate solutions through projects that ensure community ownership, enable participation by households of all incomes and create pathways into the solar workforce for local community members.



GREENPRINT PARTNERS \$500,000 PROGRAM-RELATED INVESTMENT LOAN

Program: Environment Greenprint Partners is a Chicago-based,

women-owned engineering and design firm that specializes in green infrastructure. Their mission is to use natural techniques to create sustainable and equitable infrastructure that improves communities and the environment. This loan bridged several government-funded projects.



MARYGROVE CONSERVANCY \$10 MILLION GUARANTEE Program: Detroit

This guarantee benefits New Markets Tax Credits providers and covers construction completion, loan interest payments and costs of default. The Marygrove Conservancy manages operations and stewards the 53-acre Marygrove College campus in northwest Detroit as a resource for high-quality uses in the community.

MIDTOWN DETROIT

\$2 MILLION PROGRAM-RELATED INVESTMENT LOAN Program: Detroit

This loan supports the completion of a \$125 million flagship project in Midtown Detroit. The project purpose is to build a brand new, green, mixed-use development in Midtown Detroit.



NATIONAL FAITH HOMEBUYERS

\$500.000 PROGRAM-RELATED INVESTMENT LOAN

Program: Detroit

National Faith HomeBuyers' mission is to expand the American dream of homeownership to everyone. They do this by encouraging, educating and empowering families to take ownership of their lives and develop financially responsible behavior. This loan supports the Detroit Downpayment Assistance Program.



OPPORTUNITY RESOURCE FUND \$3 MILLION EQUITY Program: Detroit

Opportunity Resource Fund provides loans to create equitable, economic and sustainable opportunities throughout Michigan - one person, one job, one home at a time OppFund will combine these dollars with other funds in its portfolio to provide single family mortgages to lowand moderate-income individuals and families for home purchases in Detroit.





PEOPLE'S SOLAR ENERGY FUND

\$1 MILLION PROGRAM-RELATED INVESTMENT LOAN **Program: Environment**

The People's Solar Energy Fund aggregates community solar projects in low and moderate income communities across the country to secure financing at scale with a path to local ownership. These high impact investments contribute to wealth building, job creation, racial justice, resilience, and a more democratic economy. Kresge's loan will expand availability of pre-development capital of communiy-based solar developers and others.



POSIGEN

\$812,957 PROGRAM-RELATED INVESTMENT LOAN

Program: Environment

PosiGen is a solar panel installation company that offers residential solar and energy efficiency services to low-to-moderate income homeowners. Kresge's loan will help PosiGen succeed and scale its work in existing and new markets.



REINVESTMENT FUND

Project: HBCU Brilliance Initiative \$3.5 MILLION PROGRAM-RELATED INVESTMENT LOAN **Program: Education**

The HBCU Brilliance Initiative provides financial support to Historically Black Colleges and Universities (HBCUs). The fund's goal is to help HBCUs make investments in their facilities, financial stability, and long-term growth. The program also aims to help HBCUs build their networks, policy advocacy, and research to strengthen their relationships with their communities.



ST. BERNARD PROJECT (SBP) \$2 MILLION GUARANTEE Program: American Cities

The St. Bernard Project (SBP) mission is to reduce the time between a disaster and full recovery by rebuilding homes, increasing preparedness and resilience, and improving systems to better serve the needs of all Americans, SBP also works to create solutions for families in need of safe, affordable housing. This guarantee supports its Recovery Acceleration Fund (RAF), which ensures millions of dollars are available annually to help families repair their homes post disaster at no cost.



UNITED COMMUNITY HOUSING COALITION

TOGETHER NEW ORLEANS \$2 MILLION PROGRAM-RELATED

This loan supports predevelopment

financing for solar + storage systems

community solar, primarily in Orleans

the Community Lighthouse project.

financing, working capital and construction

installed on power resiliency centers and

Parish or surrounding parishes, as part of

INVESTMENT LOAN

Program: Environment

\$1.5 MILLION GUARANTEE Program: Detroit

United Comunnity Housing Coalition's mission is to help low-income residents stay in their homes and strengthen their communities, through representation, support, and ownership. This guarantee supports a line of credit available to UCHC to cover advances of Federal rental assistance program funds prior to reimbursement from MI State Housing Development Authority.



URBAN RENAISSANCE PARTNERS \$543.000 PROGRAM-RELATED INVESTMENT LOAN

Program: American Cities

Urban Renaissance Partners will finance the first phase renovation of a vacant school building in the South City neighborhood of Memphis. The site will be redeveloped, anchored by an early childhood center, a component of the HUD South City Choice Neighborhoods Initiative (CNI).

THE WORKS, INC. \$2 MILLION PROGRAM-RELATED INVESTMENT LOAN

Program: American Cities

The Works is one of Memphis' largest nonprofit real estate developers in South Memphis and has a track record of increasing available affordable housing options for residents by removing blight and clearing vacant parcels, rehabbing singlefamily and multifamily housing units, and providing housing policy advocacy work. This enterprise-level investment provides flexible, low-cost capital in Memphis.



Active Investments Committed Before 2023

American Cities

Aura Mortgage Advisors (2017) \$3 MILLION GUARANTEE

Colorado Housing Finance Authority (2017) \$2 MILLION GUARANTEE

Fresno Housing Authority HRFC (2020) \$2 MILLION LOAN

Hope Federal Credit Union (2016) \$3 MILLION LOAN

Memphis MDC - Predevelopment Fund (2020) \$1 MILLION LOAN

National Housing Trust -Communities (2016) \$5.2 MILLION LOAN

Social Investment Practice Overview

New Corp \$800,000 LOAN (2018)

Pathway Lending – MMDIF (2020) \$6 MILLION GUARANTEE

Port Authority of Cincinnati (2016) \$5 MILLION LOAN

Prudential Financial (2017) \$10 MILLION GUARANTEE

TruFund (2022) \$3 MILLION EQUITY

Arts & Culture

Artspace (2010) \$1 MILLION GUARANTEE

Blue Hub Loan Fund (2016) \$3 MILLION LOAN

Cook Inlet Housing Authority (2019) \$3 MILLION LOAN

EDGE for Memphis & Shelby County (2017) \$1 MILLION LOAN

New Jersey Community Capital (2015) \$2.5 MILLION LOAN

Reinvestment Fund (2016) \$3 MILLION LOAN

Detroit

Capital Impact Partners (Detroit Neighborhood Fund) (2015) \$13 MILLION GUARANTEE

City of Detroit Department of Housing and Urban Development (2022) \$4.6 MILLION GUARANTEE

Community Reinvestment Fund (2016) \$6 MILLION GUARANTEE

FOR MORE INFORMATION

Detroit Affordable Housing Fund (2020) \$10 MILLION GUARANTEE

Detroit Food Commons (2021) \$2 MILLION LOAN

East Jefferson Development Company LLC (2018) \$2 MILLION EQUITY INVESTMENT

Eastern Market Corporation (2017) \$750,000 LOAN

Ebiara Fund/Invest Detroit Foundation (2021) \$10 MILLION LOAN

IFF \$3 MILLION LOAN (2015) \$3 MILLION LOAN (2022)

Marygrove College \$500,000 LOAN (2017) \$3.5 MILLION GUARANTEE (2020) \$14.2 MILLION GUARANTEE (2020) \$57 MILLION GUARANTEE (2020, PNC LOC) \$14 MILLION GUARANTEE (2021, PNC HTC) \$13.667,706 MILLION GUARANTEE (2022)

Education

College Forward (2018) \$600,000 LOAN Edquity (2021)

\$1 MILLION EQUITY

National Student Clearinghouse (2020) \$2 MILLION LOAN

Environment

BlocPower (2021) \$3 MILLION GUARANTEE

Collective Energy (2022) \$2 MILLION LOAN \$2 MILLION GUARANTEE

Commons Energy L3C (2015) \$2 MILLION GUARANTEE

Greenprint Partners \$750,000 LOAN (2017) \$750,000 LOAN (2020)

Inclusive Prosperity Capital \$3 MILLION LOAN (2016) \$10 MILLION GUARANTEE (2018)

Michigan Saves (2021) \$2.5 MILLION LOAN

National Housing Trust (2017) \$2.5 MILLION LOAN New York City Energy Efficiency Corporation (NYCEEC) (2018) \$3 MILLION GUARANTEE

PosiGen, Inc. (2020) \$5 MILLION EQUITY

RE-volv (2022) \$1.5 MILLION LOAN \$1 MILLION GUARANTEE

St. Paul Port Authority (2017) \$1.1 MILLION LOAN

Urban Ingenuity-Working Impact Power Fund (2022) \$1.1 MILLION LOAN

Health

Bridgeway Capital (2020) \$1.5 MILLION LOAN

California Community Foundation (2016) \$5.5 MILLION LOAN

Chicago Trend (2022) \$2 MILLION EQUITY

Cooperative Fund of New England (2016) \$1 MILLION LOAN

Direct Dermatology, Inc. (2012) \$500,000 EQUITY

Forward Community Investments (2017) \$1 MILLION LOAN

Healthy Futures Fund/LISC (2015) \$1.9 MILLION GUARANTEE

Healthy Neighborhoods Equity Fund/MHIC (2014) \$1.8 MILLION GUARANTEE

Housing Partnership Fund (2014) \$3 MILLION LOAN

Massachusetts Housing Investment Corp. (2019) \$5 MILLION LOAN

Mobility Financial Capital (MoCaFi) (2022) \$1.75 MILLION EQUITY

Momentus Capital-Equitable Prosperity Fund (2022) \$1.5 MILLION EQUITY

Seed Commons (2017) \$1.5 MILLION LOAN

Self-Help Ventures Fund (2021) \$3 MILLION LOAN

SPARCC Initiative (2017) Enterprise Community Loan Fund \$2.5 MILLION GUARANTEE

Low Income Investment Fund \$2.5 MILLION GUARANTEE South Carolina Community Loan Fund (2014) \$500,000 LOAN

Human Services

The 22 Fund (2022) \$2 MILLION EQUITY

CDT Strong Families Fund (2014) \$1.4 MILLION LOAN

Cinnaire (2014) \$500,000 GUARANTEE

Council for Native Hawaiian Advancement (2017) \$500,000 LOAN

Inclusiv \$5 MILLION EQUITY (2019)

Maycomb Capital (2017) \$10 MILLION GUARANTEE

National Affordable Housing Trust (2014) \$1.9 MILLION GUARANTEE

Pathway Lending (2018) \$2.5 MILLION LOAN

Youth Services Inc (fbo Roca) (2013) \$1.3 MILLION LOAN

Social Investment Practice

Arctaris (2019) \$15 MILLION GUARANTEE

Community Investment Guaranty Pool (2019) \$10 MILLION GUARANTEE

Living Cities Blended Catalyst Fund (2015) \$1.8 MILLION LOAN

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