



A MESSAGE FROM OUR CEO MATT CULLEN AND COO PAUL CHILDS

Dear M-1 RAIL Board Members, Donors and Partners

It's always a bit of a surprise how quickly the summer goes by. It was appropriate, then, that the theme of the 61st annual Ford Fireworks show in July was "Detroit. Ready!Set!Go!" because Metro Detroiters were more than ready to go out and greet



summer as soon as they could after a colder than normal Spring. Our ever-changing seasons remind Michiganders to appreciate outdoor living just a little more than most because we know how brief a window we have to enjoy the warmth, blue skies, and natural beauty that is part of Pure Michigan. We're grateful that so many of them chose the QLINE to do just that and to explore summer in our great city.

Detroit had the chance to shine again on the national stage this Summer by hosting one of the 2019 Democratic debates at the Fox Theatre along the QLINE route. Events like these, with the surrounding security activities, require significant coordination with various City, County, State and Federal agencies. This month, we highlight Virint LLC President Lyle Dungy who, since December 2017, has managed safety and security issues for the QLINE.



Lastly, congratulations to Roger Penske, Board Chair of M-1 RAIL! In June President Trump announced that Mr. Penske would be awarded the Presidential Medal of Freedom. The Medal of Freedom is the United States' highest civilian honor and recognizes "an especially meritorious contribution to the security or national interests of the United States, world peace, cultural or other significant public or private endeavors." An honor well-deserved!

And as always, we thank all those involved in this endeavor, either as stakeholders, partners or donors. We are grateful beyond words for your continued and unwavering support.

See you along the line.

Regards,

Matt Cullen, CEO

Paul Childs, COO

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FOCUS ON SAFETY AND SECURITY



Lyle Dungy, Virint LLC



Lyle W. Dungy, President of Virint, LLC, is currently serving as the Emergency Management and Public Safety Liaison (EMPSL) for M-1 RAIL and as Interim Chief Safety Officer (CSO) while our operating partner, Transdev, searches for a permanent candidate for the CSO position. Additionally, Lyle is the Security Representative for the National Football League in Michigan and directly provides security support to the Detroit Lions.

Before forming Virint, Lyle served as a Special Agent with the Michigan Department of Attorney General, was part of the Detroit Crime Commission, including a stint as its Intelligence Director; and served with the Detroit Police Department from which he retired in 2012. He also served as a Chief Warrant Officer in the United States Marine Corps Reserve, retiring in 2008.

Lyle brings a wealth of experience to M-1 RAIL about security, safety and compliance issues and also represents M-1 RAIL concerning downtown Detroit events where QLINE operations may be impacted, at Federal Transit Administration and Safety and Security Management operations-based exercises, at the Wayne State University Police Department Midtown CompStat meetings, and at the Downtown Detroit Partnership Safety and Security meetings.

To get a better sense of his responsibilities, Mr. Dungy answered few questions for this edition of the Donor Report.

How did you decide on the name Virint?

Virint stands for "Virtual Intelligence." My background is in intelligence analysis, and my company still performs this type of work.

Describe a typical day for you in your role with the QLINE. Or is there such a thing?

There is no "typical" day. As the EMPSL, I interact with Local, State, and Federal law enforcement agencies regularly. Once a month, I prepare a crime analysis report which looks at criminal activity on the system (very little) and illegal activity on Woodward Avenue.

What has surprised you about your role?

Being temporary CSO is a challenging role. A CSO has to have strong organizational skills, conduct training, regularly report to the State of Michigan, and ensure the system is operating safely.

What kind of steps are involved when Detroit hosts a major event, like the recent Democratic debates? When the CNN Democratic Debates came to Detroit, significant resources from the private and public sector were utilized to ensure that the event was safe and secure. M-1 RAIL worked closely with our law enforcement partners to provide the support they needed to protect Fox Theatre.

Do you have any good stories to share?

In November of last year, M-1 RAIL conducted a full-scale security exercise starting at 4:30 AM. We simulated an IED attack on one of the streetcars and the beginning of an active shooter event at the Penske Tech Center. While we were concerned about distracting media attention or gawkers, we were pleased the exercise happened without a hitch and no one knew we were there. That allowed us to concentrate our efforts on getting the details right. We learned a lot, and continue to apply what we learn from these exercises to the safety and security of the entire line.

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HAVE YOU HEARD?

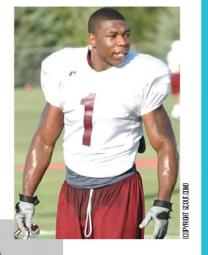
Earlier this year, SMART and DDOT launched Dart, a new regional fare system allowing for coordinated regular and reduced fare tickets usable on either system. Beginning October 1, 2019, QLINE will take another step toward broader regional transit cooperation by join the Dart system. At that time, the QLINE fare structure will change to a 4-hour pass costing \$2 and a rolling 24-hour pass that will cost \$5. This new fare system will also provide a reduced fare of \$.50 for seniors, people with disabilities, Medicare Cardholders, and youth. QLINE will also accept Dart's 7-day and 31-day passes on the streetcar allowing riders to travel seamlessly on any of the three systems.



FUN FACT

Who is this former

All American football safety who played college football at Mississippi State?





He was also in the National Football League, signed by the New York Jets as an undrafted free agent in 2009. After being cut, this 24-year-old had a chance to re-sign with the Jets in 2010 when team injuries had the Jets needing a free-agent safety right in the middle of the playoff hunt. Instead he opted for the stability of his job as a train conductor on the Norfolk Southern Railroad. All the media attention from that decision led to, among other things, a guest appearance on the Tonight Show with Jay Leno!

It's Keith Fitzhugh, currently
General Manager for the QLINE!
Keith is employed by our operating
partner Transdev and works at
the Penske Tech Center.

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QLINE — Final Note

The entire QLINE and M-1 RAIL family sends our continued good wishes for a speedy recovery to Dan Gilbert, Vice Chair of M-1 RAIL. We look forward to welcoming him back to the table.

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